

## Heard... On The Street

**ZON**  
Whole House  
Digital Audio



ZON dealers and installers have a lot to say about the ease of installation and operation of ZON products. Alan McRae, Owner of Eagle Eye Technologies in Middletown, Maryland says:

**“I would rate this as about a ‘14’ on a scale of one-to-ten. It’s that good.”**

“ZON Audio works right out of the box. That’s very important. We get tired of call backs for technical problems and call backs from customers that don’t understand how to use their distributed audio system. This system is so user friendly. All you have to know is how to punch a button.”

### **Simple, Straightforward Installation**

“The installation was fabulous! The architecture of ZON Audio made pre-wiring as easy and simple as running telephone line.”

“Compared to other whole house audio products, the installation process for ZON Audio is very simple and straightforward. We spent 15 minutes reviewing the installation manual. That’s it. The illustrations and instructions were very simple and easy to understand yet totally thorough. It was about the easiest, quickest and simplest installation of any whole house audio system we had ever seen.”

“We had ten zones of music in our first installation. Two of the zones had four speakers each, so we ended up paring the speakers down to the 4 ohm impedance. We found that we had just as clear and strong audio with the 4 ohm settings, which was fantastic because that meant we didn’t have to flip any switches to tell the amplifier we were looking at 4 ohm versus 8 ohm. ZON Audio automatically recognized that and adjusted itself to accommodate the change.”

### **Easy Operation Assures Happy Customers**

“My customers find the operation to be so simple that **NOBODY** is intimidated by ZON Audio ... and that’s a real selling point for the people who want the latest and greatest technology but don’t want to have to go through a bunch of complicated steps to listen to whatever sound source it is they want to listen to.”

### **Beauty, Brains and More**

“When I showed the installed product to my first customers – they looked at it and said ‘WOW!’ My clients are impressed by the good looks, the lighting and the impression that one gets when they realize that ZON is a very intelligent interface that makes it easy to operate and that it’s an attractive addition to the home decor.”

**OXMOOR®**

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